# National Kidney Foundation of Illinois, Inc.

Financial Statements and Independent Auditor's Report

March 31, 2017 and 2016



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#### **INDEPENDENT AUDITOR'S REPORT**

Board of Directors National Kidney Foundation of Illinois, Inc.

We have audited the accompanying financial statements of National Kidney Foundation of Illinois, Inc. (the "Foundation"), which comprise of the statements of financial position as of March 31, 2017 and 2016, and the related statements of activities, functional expenses, and cash flows for the years then ended, and the related notes to the financial statements.

#### Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

#### Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### **Opinion**

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of National Kidney Foundation of Illinois, Inc. as of March 31, 2017 and 2016, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Bannockburn, Illinois August 22, 2017

FGMK, LLC

## STATEMENTS OF FINANCIAL POSITION

# MARCH 31, 2017 AND 2016

# **ASSETS**

	2017	2016
CURRENT ASSETS		
Cash and cash equivalents	\$ 649,363	\$ 520,172
Investments	4,720,997	4,387,081
Accounts receivable	169,498	138,560
Prepaid expenses	136,975	107,543
	5,676,833	5,153,356
PROPERTY AND EQUIPMENT	1,076,686	1,297,141
Less: Accumulated depreciation and amortization	631,770	864,062
	444,916	422.070
	444,910	433,079
OTHER ASSETS	36,545	36,545
	\$ 6,158,294	\$ 5,622,980
LIABILITIES AND NET ASSETS		
CURRENT LIABILITIES		
Accounts payable and accrued expenses	\$ 101,580	\$ 98,650
Deferred revenue	61,344	69,768
	162,924	168,418
	102,324	100,410
NET ASSETS		
Unrestricted	3,349,347	3,100,894
Temporarily restricted	2,639,023	2,346,668
Permanently restricted	7,000	7,000
	5,995,370	5,454,562
	\$ 6,158,294	\$ 5,622,980

## **STATEMENT OF ACTIVITIES**

REVENUES	Unrestricted	Temporarily Restricted	Permanently Restricted	Total
Support from the public				
Received directly				
Contributions	\$ 201,162	\$ 5,942	\$ -	\$ 207,104
Received indirectly				
United Way campaign	37,458	30,000	-	67,458
Combined federal campaign	6,122			6,122
	244,742	35,942	_	280,684
Special events fund raisers	244,742	33,342	<del></del>	200,004
Revenues	1,253,652	258,159	_	1,511,811
Less: Direct costs	630,142	-	_	630,142
Net support from special events	623,510	258,159		881,669
Total support from the public	868,252	294,101	-	1,162,353
••				
Government grants	181			181
Other revenues				
Sales of donated vehicles	60,575	-	_	60,575
Less: Cost of sales and selling expenses	10,864			10,864
Net sales of donated vehicles	49,711	-	-	49,711
Program services	16,325	584,099	-	600,424
Investment return, net	347,726	-	-	347,726
Other	2,550			2,550
Total other revenues	416,312	584,099		1,000,411
Net assets released from restrictions	585,845	( 585,845)		
TOTAL REVENUES (to page 4)	\$ 1,870,590	\$ 292,355	\$ -	\$ 2,162,945

## **STATEMENT OF ACTIVITIES**

	Unrestricted	Temporarily Restricted	Permanently Restricted	Total
TOTAL REVENUES (from page 3)	\$ 1,870,590	\$ 292,355	\$ -	\$ 2,162,945
EXPENSES				
Program services				
Community services	364,900	-	-	364,900
Public education	311,628	-	-	311,628
Patient services	324,027	-	-	324,027
Professional education	197,368	-	-	197,368
Research	110,701		_	110,701
	1,308,624	-	-	1,308,624
Supporting services				
Fund-raising	275,691	-	-	275,691
Management and general	37,822			37,822
	313,513			313,513
	1,622,137			1,622,137
CHANGE IN NET ASSETS	248,453	292,355	-	540,808
NET ASSETS				
Beginning of year	3,100,894	2,346,668	7,000	5,454,562
End of year	\$ 3,349,347	\$ 2,639,023	\$ 7,000	\$ 5,995,370

## **STATEMENT OF ACTIVITIES**

REVENUES	Unrestricted	Temporarily Restricted	Permanently Restricted	Total
Support from the public				
Received directly				
Contributions	\$ 118,301	\$ 2,550	\$ -	\$ 120,851
Received indirectly				
United Way campaign	38,935	27,497	-	66,432
Combined federal campaign	11,405	-		11,405
	168,641	30,047	_	198,688
Special events fund raisers				
Revenues	1,112,696	295,753	-	1,408,449
Less: Direct costs	483,680			483,680
Net support from special events	620.016	205 752		024 760
Net support from special events	629,016	295,753		924,769
Total support from the public	797,657	325,800		1,123,457
Government grants	39,645			39,645
Other revenues				
Sales of donated vehicles	40,205	-	-	40,205
Less: Cost of sales and selling expenses	9,861			9,861
Net sales of donated vehicles	30,344	-	-	30,344
Program services	18,450	561,661	-	580,111
Investment return, net	( 111,919)	-	-	( 111,919)
Other	4,349			4,349
Total other revenues	( 58,776)	561,661		502,885
Net assets released from restrictions	598,935	( 598,935)		
TOTAL REVENUES (to page 6)	\$ 1,377,461	\$ 288,526	\$ -	\$ 1,665,987

## **STATEMENT OF ACTIVITIES**

	Unrestricted	Temporarily Restricted	Permanently Restricted	Total
TOTAL REVENUES (from page 5)	\$ 1,377,461	\$ 288,526	\$ -	\$ 1,665,987
EXPENSES				
Program services				
Community services	314,091	-	-	314,091
Public education	363,538	-	-	363,538
Patient services	283,258	-	-	283,258
Professional education	188,909	-	-	188,909
Research	73,609			73,609
	1,223,405			1,223,405
Supporting services				
Fund-raising	274,889	-	-	274,889
Management and general	45,376			45,376
	320,265			320,265
	1,543,670			1,543,670
CUANCE IN MET ACCETS	4.55.200)	200 526		422.247
CHANGE IN NET ASSETS	( 166,209)	288,526	-	122,317
NET ASSETS				
Beginning of year	3,267,103	2,058,142	7,000	5,332,245
End of year	\$ 3,100,894	\$ 2,346,668	\$ 7,000	\$ 5,454,562

## STATEMENT OF FUNCTIONAL EXPENSES

				Program Services				
			Public	Pro	ofessional		Patient	
Research		E	Education		Education		Services	
\$ 28,221		\$	180,346	\$	53,354	\$	164,913	
	-		-		44,429		36,836	
	-		-		-		-	
	3,788		24,212		7,163		22,140	
	6,120		23,967		67,837		24,146	
	3,015		19,268		5,701		17,620	
	1,854		11,845		3,504		10,832	
	2,335		14,923		4,414		13,646	
	2,468		15,771		4,666		14,422	
	899		5,746		1,700		5,254	
	-		-		-		-	
	75		479		142		439	
	59,567		-		-		-	
	523		3,344		990		3,058	
	583		3,727		1,103		3,408	
	629		4,019		1,189		3,675	
	352		2,253		666		2,060	
	272		1,728 510			1,578		
	110,701		311,628		197,368		324,027	
	-		-		-		-	
	-				-		-	
	-						-	
\$	110,701	\$	311,628	\$	197,368	\$	324,027	
	6.81%		19.21%		12.17%		19.98%	
	\$	\$ 28,221	\$ 28,221 \$  - 3,788  6,120 3,015 1,854 2,335 2,468 899 - 75 59,567 523 583 629 352 272  110,701	Research       Education         \$ 28,221       \$ 180,346         -       -         -       -         -       -         3,788       24,212         6,120       23,967         3,015       19,268         1,854       11,845         2,335       14,923         2,468       15,771         899       5,746         -       -         75       479         59,567       -         523       3,344         583       3,727         629       4,019         352       2,253         272       1,728         110,701       311,628         \$ 110,701       \$ 311,628	Research         Education         Education           \$ 28,221         \$ 180,346         \$           -         -         -           3,788         24,212           6,120         23,967           3,015         19,268           1,854         11,845           2,335         14,923           2,468         15,771           899         5,746           -         -           75         479           59,567         -           523         3,344           583         3,727           629         4,019           352         2,253           272         1,728           110,701         311,628           \$ 110,701         \$ 311,628	Research         Public Education         Professional Education           \$ 28,221         \$ 180,346         \$ 53,354           -         -         44,429           -         -         44,429           -         -         -           3,788         24,212         7,163           6,120         23,967         67,837           3,015         19,268         5,701           1,854         11,845         3,504           2,335         14,923         4,414           2,468         15,771         4,666           899         5,746         1,700           -         -         -           75         479         142           59,567         -         -           523         3,344         990           583         3,727         1,103           629         4,019         1,189           352         2,253         666           272         1,728         510           110,701         311,628         197,368           -         -         -           -         -         -           -         -         -	Research         Public Education         Professional Education           \$ 28,221         \$ 180,346         \$ 53,354         \$           -         -         -         44,429           -         -         -         -           3,788         24,212         7,163           6,120         23,967         67,837           3,015         19,268         5,701           1,854         11,845         3,504           2,335         14,923         4,414           2,468         15,771         4,666           899         5,746         1,700           -         -         -           75         479         142           59,567         -         -           523         3,344         990           583         3,727         1,103           629         4,019         1,189           352         2,253         666           272         1,728         510           110,701         311,628         197,368           4         1,1,1,1,1,1,1,1,1,1,1,1,1,1,1,1,1,1,1,	

 ommunity		Fund-	F	Total Program and					
Services	Total	Raising	nagement I General		Total	Sı	upporting		
 oci vices	 Total	 rtaising	 General		Total		apporting		
\$ 110,677	\$ 537,511	\$ 159,622	\$ 8,378	\$	168,000	\$	705,511		
132,613	213,878	-	-		-		213,878		
-	-	630,142	-		630,142		630,142		
14,859	72,162	21,430	1,125		22,555		94,717		
55,752	177,822	21,086	24,459		45,545		223,367		
11,825	57,429	17,054	895		17,949		75,378		
7,269	35,304	10,484	550		11,034		46,338		
9,158	44,476	13,208	693		13,901		58,377		
9,679	47,006	13,959	733		14,692		61,698		
3,526	17,125	5,086	267		5,353		22,478		
-	-	-	10,864		10,864		10,864		
294	1,429	425	22		447		1,876		
-	59,567	-	-		-		59,567		
2,052	9,967	2,960	155		3,115		13,082		
2,287	11,108	3,298	173		3,471		14,579		
2,466	11,978	3,557	187		3,744		15,722		
1,383	6,714	1,994	105 2,099				8,813		
 1,060	 5,148	 1,528	 80		1,608		6,756		
 364,900	 1,308,624	 905,833	 48,686		954,519		2,263,143		
-	-	630,142	-		630,142		630,142		
 	 	 -	 10,864		10,864		10,864		
 <u>-</u>	 -	 630,142	 10,864		641,006		641,006		
\$ 364,900	\$ 1,308,624	\$ 275,691	\$ 37,822	\$	313,513	\$	1,622,137		
22.50%	80.67%	17.00%	2.33%		19.33%		100.00%		

## STATEMENT OF FUNCTIONAL EXPENSES

					Program Services				
				Public	Pro	ofessional		Patient	
	Re	esearch	E	Education		ducation	Services		
Salaries	\$	4,739	\$	222,730	\$	53,852	\$	143,892	
Program material and services		-		-		45,061		41,835	
Direct benefit costs - Special events		-		-		-		-	
Professional fees and contract services		585		27,517		6,653		17,777	
Revenue share payment to National									
Kidney Foundation, Inc.		6,640		23,320		61,590		21,630	
Employee benefits		485		22,807		5,514		14,734	
Depreciation of property and equipment		259		12,161		2,940		7,856	
Payroll taxes		395		18,554		4,486		11,987	
Office supplies		296		13,898		3,360		8,979	
Occupancy		149		7,001		1,693		4,523	
Donated vehicles - Cost of sales		-		-		-		-	
Postage and shipping		19		887		215		573	
Awards and grants		59,730		-		-		-	
Printing and visual aids		87		4,076		986		2,633	
Meetings and travel		59		2,772		670		1,791	
Telephone		79		3,725		901		2,406	
General insurance		51		2,388		577		1,543	
Miscellaneous		36		1,702 411		411	1,099		
		73,609		363,538		188,909		283,258	
Less:									
Direct benefit costs - Special events		-		-		-		-	
Donated vehicles - Cost of sales						-		-	
		-		-					
	\$	73,609	\$	363,538	\$	188,909	\$	283,258	
Current year's percentages		4.76%		23.55%		12.24%		18.35%	
								<del></del>	

 		 _		ting Services	S		F	Total Program
mmunity		Fund-		Management			and	
 Services	 Total	 Raising	and	l General		Total	Su	upporting
\$ 81,424	\$ 506,637	\$ 167,586	\$	15,078	\$	182,664	\$	689,301
140,470	227,366	-		-		-		227,366
-	-	483,680		-		483,680		483,680
10,060	62,592	20,705		1,863		22,568		85,160
49,247	162,427	18,901		22,343		41,244		203,671
8,337	51,877	17,160		1,544		18,704		70,581
4,446	27,662	9,150		823		9,973		37,635
6,783	42,205	13,961		1,256		15,217		57,422
5,081	31,614	10,457		941		11,398		43,012
2,559	15,925	5,268		474		5,742		21,667
-	-	-		9,861		9,861		9,861
324	2,018	668		60		728		2,746
-	59,730	-		-		-		59,730
1,490	9,272	3,067		276		3,343		12,615
1,013	6,305	2,086		188		2,274		8,579
1,362	8,473	2,803		252		3,055		11,528
873	5,432	1,797		162		1,959		7,391
 622	 3,870	 1,280		116		1,396		5,266
 314,091	 1,223,405	 758,569		55,237		813,806		2,037,211
-	-	483,680		-		483,680		483,680
 <u>-</u>	 	 <u>-</u>		9,861		9,861		9,861
 	 	 483,680		9,861		493,541		493,541
\$ 314,091	\$ 1,223,405	\$ 274,889	\$	45,376	\$	320,265	\$	1,543,670
 20.35%	 79.25%	 17.81%		2.94%		20.75%		100.00%

## STATEMENTS OF CASH FLOWS

# YEARS ENDED MARCH 31, 2017 AND 2016

		2017	2016		
CASH FLOWS FROM OPERATING ACTIVITIES					
Change in net assets	\$	540,808	\$	122,317	
Adjustments to reconcile change in net assets to					
net cash provided by operating activities:					
Depreciation		46,338		37,635	
Net unrealized/realized gain on investments	(	270,558)		258,163	
Increase (decrease) in:					
Accounts receivable	(	30,938)	(	75,610)	
Prepaid expenses	(	29,432)	(	44,421)	
Accounts payable and accrued expenses		2,930	(	137,798)	
Deferred revenue	(	8,424)		54,798	
Net Cash Provided By Operating Activities		250,724		215,084	
CASH FLOWS FROM INVESTING ACTIVITIES					
Purchases of investments	(	652,699)	(	584,651)	
Proceeds from sale of investments		589,340		577,053	
Purchases of property and equipment	(	58,174)	(	26,761)	
Net Cash Used In Investing Activities	(	121,533)	(	34,359)	
NET CHANGE IN CASH AND CASH EQUIVALENTS		129,191		180,725	
CASH AND CASH EQUIVALENTS - BEGINNING OF YEAR		520,172		339,447	
CASH AND CASH EQUIVALENTS - END OF YEAR	\$	649,363	\$	520,172	

#### **NOTES TO THE FINANCIAL STATEMENTS**

#### NOTE 1 – DESCRIPTION OF BUSINESS AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

**Description of Activities.** The National Kidney Foundation of Illinois, Inc. (the "Foundation") is a not-for-profit voluntary health organization. The Foundation provides public education, professional education, patient services, community services and research grants relating to kidney disease and transplantation in Illinois. The Foundation is an affiliate of the National Kidney Foundation, Inc. (the "National Office").

**Basis of Presentation.** These financial statements have been prepared on the accrual basis of accounting. These financial statements report amounts separately by class of net assets. The separate classes of net assets are defined as follows:

<u>Unrestricted</u> - Amounts that are currently available for use in the Foundation's operation and for acquisition of property and equipment.

<u>Temporarily Restricted</u> - Amounts that are stipulated by donors for specific operating purposes or for use in future periods.

Permanently Restricted - Amounts that are stipulated by donors to be maintained permanently by the Foundation.

*Investment Valuation and Income Recognition.* Investments are reported at fair value. Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. See Note 2 for discussion of fair value measurements.

Purchases and sales of securities are recorded on a trade-date basis. Interest income is recorded on the accrual basis. Dividends are recorded on the ex-dividend date. Investment return includes the Foundation's gains and losses on investments bought and sold as well as held during the year and are included in the statements of activities.

**Contributions and Grants.** All contributions and grants are considered to be available for unrestricted use unless specifically restricted by the donor. Amounts received that are designated for future periods or restricted by the donor for specific purposes are reported as temporarily restricted or permanently restricted support that increases those net asset classes. When a donor restriction expires, that is, when a stipulated time restriction ends or purpose restriction is accomplished, temporarily restricted net assets are reclassified to unrestricted net assets and reported in the statements of activities as net assets released from restrictions.

Revenues applicable to special events in a future period are considered to be deferred revenue until the special events occur, at which time the deferred revenue is reclassified as special events revenue.

**Affiliations.** Twenty-five percent of gross unrestricted contributed income, as defined, less certain allowed expenses, are remitted to the National Office. The Foundation had an outstanding balance due to the National Office of \$30,837 and \$23,759 as of March 31, 2017 and 2016, respectively, which is included in accounts payable and accrued expenses on the accompanying statements of financial position.

**Cash and Cash Equivalents.** Cash and cash equivalents include temporary investments purchased with a maturity of three months or less. The Foundation maintains cash and cash equivalents in bank accounts that may exceed federally insured limits. The Foundation has not experienced any losses in such accounts and believes it is not exposed to any significant risk on cash and cash equivalents.

**Pledges.** Unconditional promises to give that are expected to be collected within one year are recorded at net realizable value. Unconditional promises to give that are expected to be collected in future years are recorded at the present value of their estimated future cash flows. The discounts on those amounts are computed using interest rates based on the long-term federal rate applicable to the years in which the promises are received. Amortization of the discounts is included in contribution revenue. Conditional promises to give are not included as support until the conditions are substantially met.

(Continued)

#### **NOTES TO THE FINANCIAL STATEMENTS**

#### NOTE 1 – DESCRIPTION OF BUSINESS AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Concluded)

**Depreciation.** Property and equipment are recorded at cost as of the date of acquisition or at fair market value at the date of donation. Property and equipment are reviewed for impairment when events or changes in circumstances indicate that the carrying amount of the assets may not be recoverable. There were no impairment charges for the year ended March 31, 2017 and 2016. Depreciation is provided on straight-line methods over the estimated useful lives of the assets generally as follows:

	Useful Life
	Estimated
	(Years)
	·
Building	27.5
Equipment	3 - 7
Furnishings	5 - 7
KidneyMobile	7

**Allocation of Costs.** Expenses, which cannot be directly identified with specific functions, are allocated based on estimates of staff hours devoted to the respective functions. The revenue share payment to the National Office is allocated to specific functions based on percentages provided by the National Office as follows for the years ended March 31, 2017 and 2016:

	2017	2016
Research	2.74%	3.26%
Public education	10.73%	11.45%
Professional education	30.37%	30.24%
Patient services	10.81%	10.62%
Community services	24.96%	24.18%
Fundraising	9.44%	9.28%
Management and general	10.95%	10.97%
	·	·
	100.00%	100.00%

**Management Estimates.** The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America ("GAAP") requires management to make estimates and assumptions that affect the reported amounts of net assets and changes therein. Actual results could differ from those estimates. Future events and their effects cannot be predicted with certainty; accordingly, accounting estimates require the exercise of judgment. Accounting estimates used in the preparation of these financial statements change as new events occur, as more experience is acquired, as additional information is obtained, and as the operating environment changes.

#### **NOTE 2 – INVESTMENTS**

Financial Accounting Standards Board ("FASB") Accounting Standards Codification ("ASC") 820, Fair Value Measurements and Disclosures, provides the framework for measuring fair value. That framework provides a fair value hierarchy that prioritizes the inputs to valuation techniques used to measure fair value. The hierarchy gives the highest priority to unadjusted quoted prices in active markets for identical assets or liabilities (level 1 measurements) and the lowest priority to unobservable inputs (level 3 measurements). The three levels of the fair value hierarchy under FASB ASC 820 are described as follows:

**Level 1.** Inputs to the valuation methodology are unadjusted quoted prices for identical assets or liabilities in active markets that the Plan has the ability to access.

(Continued)

#### **NOTES TO THE FINANCIAL STATEMENTS**

## **NOTE 2 – INVESTMENTS** (Continued)

**Level 2.** Inputs to the valuation methodology include the following:

- Quoted prices for similar assets or liabilities in active markets;
- Quoted prices for identical or similar assets or liabilities in inactive markets;
- Inputs other than quoted prices that are observable for the asset or liability;
- Inputs that are derived principally from or corroborated by observable market data by correlation or other means.

If the asset or liability has a specified (contractual) term, the level 2 input must be observable for substantially the full term of the asset or liability.

Level 3. Inputs to the valuation methodology are unobservable and significant to the fair value measurement.

The asset or liability's fair value measurement level within the fair value hierarchy is based on the lowest level of any input that is significant to the fair value measurement. Valuation techniques used need to maximize the use of observable inputs and minimize the use of unobservable inputs.

Following is a description of the valuation methodologies used for assets measured at fair value. There have been no changes in the methodologies used as of March 31, 2017 and 2016.

**Mutual Funds and Money Market Funds.** Valued at the net asset value of shares held by the Plan at year end, based on quoted market price.

The preceding methods described may produce a fair value calculation that may not be indicative of net realizable value or reflective of future fair values. Furthermore, although the Foundation believes the valuation methods are appropriate and consistent with other market participants, the use of different methodologies or assumptions to determine the fair value of certain financial instruments could result in a different fair value measurement at the reporting date.

The following table sets forth by level, within the fair value hierarchy, the Foundation's assets at fair value as of March 31, 2017 and 2016:

	Assets at Fair Value as of March 31, 2017						
		Level 1	Le	vel 2	Le	vel 3	 Total
Cash and Equivalents	\$	27,620	\$	-	\$	-	\$ 27,620
Mutual Funds:							
Equities	:	1,537,312		-		-	1,537,312
Alternatives		1,093,969		-		-	1,093,969
Fixed Income – Bonds		2,062,096	<u> </u>	-			 2,062,096
Total investment assets at fair value	\$ 4	1,720,997	\$	_	\$	-	\$ 4,720,997
	Assets at Fair Value as of March 31, 2016						
		Level 1	Le	vel 2	Le	vel 3	 Total
Cash and Equivalents Mutual Funds:	\$	21,410	\$	-	\$	-	\$ 21,410
Equities		1,751,162		_		_	1,751,162
Alternatives		1,022,404		-		-	1,022,404
Fixed Income – Bonds		1,592,105	<u> </u>	-			 1,592,105
Total investment assets at fair value	\$ 4	1,387,081	\$	-	\$	-	\$ 4,387,081

(Continued)

#### **NOTES TO THE FINANCIAL STATEMENTS**

## NOTE 2 - INVESTMENTS (Concluded)

The components of the investment return as shown in the accompanying statements of activities are as follows:

Year Ended March 31	Interest and Dividends			Total Investment Return, Net	
2017	\$ 77,585	\$( 417)	\$ 270,558	\$ 347,726	
Year Ended March 31	Interest and Dividends	Net Realized Gain (Loss)	Net Unrealized Gain (Loss)	Total Investment Return, Net	
2016	\$ 146,244	\$ 5,458	\$( 263,621)	\$( 111,919)	

Investment management fees were \$13,771 and \$19,123 for the years ended March 31, 2017 and 2016, respectively, and are included in professional fees and contract services in the accompanying statements of functional expenses.

#### **NOTE 3 – PROPERTY AND EQUIPMENT**

Property and equipment consisted of the following as of March 31, 2017 and 2016:

	2017		 2016	
Building Equipment	\$	852,868 103,306	\$ 852,868 89,532	
Furnishings KidneyMobile		76,111 44,401	76,111 278,630	
,	\$	1,076,686	\$ 1,297,141	

#### NOTE 4 - PERMANENTLY AND TEMPORARILY RESTRICTED NET ASSETS

Permanently restricted net assets are comprised of \$7,000 in gifts. The principal of these gifts is to be held in perpetuity. All earnings thereon are included as unrestricted net assets.

Temporarily restricted net assets were available for the following purposes in Illinois as of March 31, 2017 and 2016:

	2017	2016	
Research Program services	\$ 1,389,159 1,249,864	\$	1,393,317 953,351
	\$ 2,639,023	\$	2,346,668

#### **NOTE 5 – INCOME TAX STATUS**

The Foundation is a not-for-profit voluntary health agency exempt from income tax under Section 501(c)(3) of the Internal Revenue Code under the exemption granted to the National Office. Contributions from individuals qualify as a charitable contribution deduction subject to the 50% limitation. The National Office has been designated by the Internal Revenue Service as a "publicly supported organization."

#### **NOTES TO THE FINANCIAL STATEMENTS**

#### NOTE 6 - EMPLOYEE BENEFIT PLANS

The Foundation has a 401(k) plan that covers substantially all the employees. Employees are immediately eligible and may enter the plan at semiannual entry dates.

The Plan document allows for a discretionary employer match. The Foundation contributed approximately \$17,000 and \$14,000 for the years ended March 31, 2017 and 2016, respectively.

#### **NOTE 7 – COMMITMENTS**

The Foundation leases certain office equipment under various non-cancelable operating leases which expire in July 2019. Monthly rent expense related to these leases average approximately \$1,005.

The Foundation has awarded an approximately \$60,000 research grant to a doctor at Northwestern University. The grant is for research during the period July 1, 2016 through June 30, 2017 and is to be paid in installments of \$30,000. The Foundation has disbursed \$59,567 and \$59,523 relating to this grant during the years ended March 31, 2017 and 2016, respectively. The Foundation has also committed, to a different doctor \$60,000 for the period July 1, 2017 through June 30, 2018 contingent on reaching certain milestones, as defined in the grant agreement.

#### **NOTE 8 – CONCENTRATIONS**

The Gift of Life Gala is an annual general fundraising event which generated gross revenues of \$401,957 and \$408,036, respectively, and accounted for approximately 14% and 19% of total revenues for the years ended March 31, 2017 and 2016, respectively. The increase in net assets from this event totaled \$242,429 and \$227,401 for the years ended March 31, 2017 and 2016, respectively.

The Middle Market Open is an annual golf tournament and fundraiser targeting middle market companies. This event generated gross revenues of \$614,775 and \$673,617, respectively, and accounted for approximately 22% and 31% of total revenues for the years ended March 31, 2017 and 2016, respectively. The increase in net assets from this event totaled \$309,351 and \$434,305 for the years ended March 31, 2017 and 2016.

The Walk for Kidneys is an annual general fundraising event which generated gross revenues of \$344,411 and \$230,261, respectively, and accounted for approximately 12% and 11% of total revenues for the years ended March 31, 2017 and 2016, respectively. The increase in net assets from this event totaled \$234,520 and \$193,484 for the years ended March 31, 2017 and 2016, respectively.

The KidneyMobile is a mobile, interactive exhibit that travels throughout Illinois providing free prevention education and health screening for high blood pressure, diabetes and chronic kidney disease. Contributions for the operation of the KidneyMobile and general contributions to the Foundation generated from the KidneyMobile's operations totaled \$386,200 and \$389,475, respectively, and accounted for approximately 14% and 18% of total revenues for the years ended March 31, 2017 and 2016, respectively. Included in the gross contributions for the year ended March 31, 2016 is a contribution from Weiss Memorial Hospital totaling \$337,750, all of which was collected during the period. After considering operations, maintenance, and other costs, the increase in net assets for the operation of the KidneyMobile was \$224,865 and \$275,491 for the years ended March 31, 2017 and 2016, respectively.

#### **NOTE 9 – SUBSEQUENT EVENTS**

Management has evaluated all known subsequent events from March 31, 2017 through August 22, 2017, the date the accompanying financial statements were available to be issued, and is not aware of any material subsequent events occurring during this period.